

MONTH	COVER STORY	FEATURES	BUSINESS STRATEGIES	SECTIONS
JANUARY Ad Close: Dec. 30, 2020 Materials Due: Dec. 31, 2020	<ul style="list-style-type: none"> • Selling Print and Promo – What to Know About the Crossover 	<ul style="list-style-type: none"> • Print Feature: Tags & Labels • Promo Feature: PPE Products • Apparel Feature: Athletic & Performance 	<ul style="list-style-type: none"> • Sales Tactics for Engaging and Prospecting Remote Clients 	<ul style="list-style-type: none"> • Vertical Market Spotlight: Health Care • Hot List: New Products for 2021, Umbrellas, Tumblers, Writing Instruments, Audio Accessories, Caps & Headwear, Signs & Banners
FEBRUARY Ad Close: Jan. 27, 2021 Materials Due: Jan. 29, 2021	<ul style="list-style-type: none"> • The COVID Effect – How the Pandemic Has Changed the Global Supply Chain 	<ul style="list-style-type: none"> • Print Feature: Jumbo Rolls • Promo Feature: Totes & Bags • Apparel Feature: T-shirts 	<ul style="list-style-type: none"> • Cultivating a Creative Work Culture 	<ul style="list-style-type: none"> • Vertical Market Spotlight: Technology • Hot List: Drinkware, Spa & Relaxation, Napkins, Stickers & Decals, USA-Made, Note Pads, Name Tags & Buttons
MARCH Ad Close: Feb. 26, 2021 Materials Due: March 2, 2021	<ul style="list-style-type: none"> • State of the Industry Report 	<ul style="list-style-type: none"> • Print Feature: Security Printing & Checks • Promo Feature: Golf Products • Apparel Feature: Golf Apparel 	<ul style="list-style-type: none"> • Supplier Perspective: Don't Make These Common Order Mistakes 	<ul style="list-style-type: none"> • Vertical Market Spotlight: Entertainment • Hot List: Candy & Mints, Safety, Cups, Laptop Bags, Sunglasses, Wearable Tech, Plastic Cards
APRIL Ad Close: April 1, 2021 Materials Due: April 6, 2021	<ul style="list-style-type: none"> • Mergers & Acquisitions – Navigating the Current Landscape and Preparing For the Future 	<ul style="list-style-type: none"> • Print Feature: Packaging • Promo Feature: Tech Items • Apparel Feature: 2021 Style Guide 	<ul style="list-style-type: none"> • Using LinkedIn for New Customer Development 	<ul style="list-style-type: none"> • Vertical Market Spotlight: Automotive • Hot List: Outdoor Products, Keytags & Keyrings, Beverage Insulators, Desk Accessories, Lotion & Sunblock, Towels & Robes, Promo Tags, Magnets
MAY Ad Close: April 27, 2021 Materials Due: May 4, 2021	<ul style="list-style-type: none"> • Women in Print and Promo – Female Professionals Talk Accomplishments, Challenges and Why They Love This Industry 	<ul style="list-style-type: none"> • Print Feature: Pressure Seal • Promo Feature: Drinkware • Apparel Feature: Polos & Business Casual 	<ul style="list-style-type: none"> • Kitting: Why It's Gaining Popularity and What You Should Know 	<ul style="list-style-type: none"> • Vertical Market Spotlight: Restaurants & Bars • Hot List: Journals & Notebooks, Coolers, Snacks & Gift Baskets, Phone & Tablet, Backpacks & Duffels, Laser Cut Sheets & Unit Sets
JUNE Ad Close: May 28, 2021 Materials Due: June 3, 2021	<ul style="list-style-type: none"> • Featured Longform – Topic TBD 	<ul style="list-style-type: none"> • Print Feature: Direct Mail • Promo Feature: Sports, Tailgating & Outdoor Products • Apparel Feature: Caps & Headwear 	<ul style="list-style-type: none"> • How to Provide Product Samples Without Going Broke 	<ul style="list-style-type: none"> • Vertical Market Spotlight: Financial • Hot List: Sports Apparel & Uniforms, Sports Bottles, Lunch Bags, Wine Accessories, T-shirts, Wrapping & Gift Packaging, Calendars
JULY Ad Close: June 28, 2021 Materials Due: July 2, 2021	<ul style="list-style-type: none"> • Decoration 	<ul style="list-style-type: none"> • Print Feature: Presentation Folders & Brochures • Promo Feature: Writing Instruments • Apparel Feature: Socks & Footwear 	<ul style="list-style-type: none"> • Finding and Recruiting Good Account Executives 	<ul style="list-style-type: none"> • Vertical Market Spotlight: Education • Hot List: Tech & Audio, Automotive, Glassware & Barware, Backpacks, Fleece & Outdoor Apparel, Beverage Labels
AUGUST Ad Close: July 27, 2021 Materials Due: July 30, 2021	<ul style="list-style-type: none"> • Top 100 Print and Promotional Products Distributors – With Interviews From the Top 	<ul style="list-style-type: none"> • Print Feature: Wide-Format Printing • Promo Feature: 4th Quarter Selling Guide • Apparel Feature: Women's Apparel 	<ul style="list-style-type: none"> • Effective Self-Promotions 	<ul style="list-style-type: none"> • Vertical Market Spotlight: Manufacturing • Hot List: Chocolate, Blankets, Watches & Jewelry, Planners, Rugged & Safety Apparel, Greeting & Holiday Cards
SEPTEMBER Ad Close: Aug. 27, 2021 Materials Due: Sept. 8, 2021	<ul style="list-style-type: none"> • Meet Your CSR All-Stars – The Best and Brightest at Reducing Client Friction and Keeping Projects Organized 	<ul style="list-style-type: none"> • Print Feature: Specialty & Sensory Print Effects • Promo Feature: Holiday & Seasonal • Apparel Feature: Outerwear & Jackets 	<ul style="list-style-type: none"> • Overcoming Presentation Challenges 	<ul style="list-style-type: none"> • Vertical Market Spotlight: Consumer Packaged Goods • Hot List: Mats, Hand Sanitizer, Luggage & Travel, Coffee Accessories, Cookies & Baked Goods, Writing Instruments, Flags & Banners, Direct Mail
OCTOBER Ad Close: Sept. 28, 2021 Materials Due: Oct. 5, 2021	<ul style="list-style-type: none"> • Top 100 Print and Promotional Products Suppliers – With Interviews from the Top • Supplier Excellence Awards 	<ul style="list-style-type: none"> • Print Feature: Continuous Forms • Promo Feature: Food Promotions • Apparel Feature: Uniforms 	<ul style="list-style-type: none"> • Managing Client Color Expectations 	<ul style="list-style-type: none"> • Vertical Market Spotlight: Energy • Hot List: Awards, Caps & Headwear, Lip Balm, Printed Products, Kitchen & Household, Drinkware, Badges & Badge Holders, Business Cards
NOVEMBER Ad Close: Nov. 2, 2021 Materials Due: Nov. 8, 2021	<ul style="list-style-type: none"> • Featured Longform – Topic TBD 	<ul style="list-style-type: none"> • Print Feature: Integrated Labels • Promo Feature: Fitness, Health & Wellness • Apparel Feature: 2022 Apparel Trends 	<ul style="list-style-type: none"> • Leaving Money on the Table: Why Distributors Need to Become a One-stop Shop 	<ul style="list-style-type: none"> • Vertical Market Spotlight: Retail • Hot List: Mobile Accessories, Sports Bags, Mugs & Tumblers, Lanyards, Tote Bags, Youth & Teen Apparel, Catalogs, Brochures, Folders
DECEMBER Ad Close: Nov. 19, 2021 Materials Due: Nov. 24, 2021	ANNUAL BUYER'S GUIDE			