



# 2020 TOP Distributors

## DEADLINE: April 3, 2020

Promo Marketing is looking for North America’s leading distributors for our May 2020 issue and your company could be included.

There is no charge. Simply take a moment to fill out this brief questionnaire and return it to us. By doing so, your company may be recognized as one of the industry’s top distributors.

As it did last year, this year’s Top Distributors list will include the **Top 75 Distributors**. We will also include the

**Top 25 Fastest Growing** companies.

Please answer all of the questions below. This information will determine how you are ranked among the top distributors. Then, watch for our May issue to see where your company ranks. Companies will be ranked by total promotional sales in 2019. If you cannot disclose this information, please respond regardless to avoid future mailings.

*\*Required for eligibility*

### Company Information

\*Company Name \_\_\_\_\_

Street Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

Email \_\_\_\_\_ Website \_\_\_\_\_

Name/title of highest-ranking officer \_\_\_\_\_

Year your company was established \_\_\_\_\_

\*Annual Total Sales for 2019 \_\_\_\_\_ \*Annual Promotional Products Sales for 2019 \_\_\_\_\_

\*Annual promotional products sales for 2018 (Will be used to calculate year over year growth) \_\_\_\_\_

\*Please list the percentage of your sales that is (Total should equal 100%):

Hard goods \_\_\_\_\_ Apparel \_\_\_\_\_

\*Please list your top five vertical markets for sales:

1. \_\_\_\_\_ 2. \_\_\_\_\_

3. \_\_\_\_\_ 4. \_\_\_\_\_

5. \_\_\_\_\_

\*Total number of employees \_\_\_\_\_ \*Total number of locations \_\_\_\_\_

Name \_\_\_\_\_ email or phone: \_\_\_\_\_

Name \_\_\_\_\_ email or phone: \_\_\_\_\_

**Please email form to [snorris@napco.com](mailto:snorris@napco.com). Deadline: April 3, 2020**